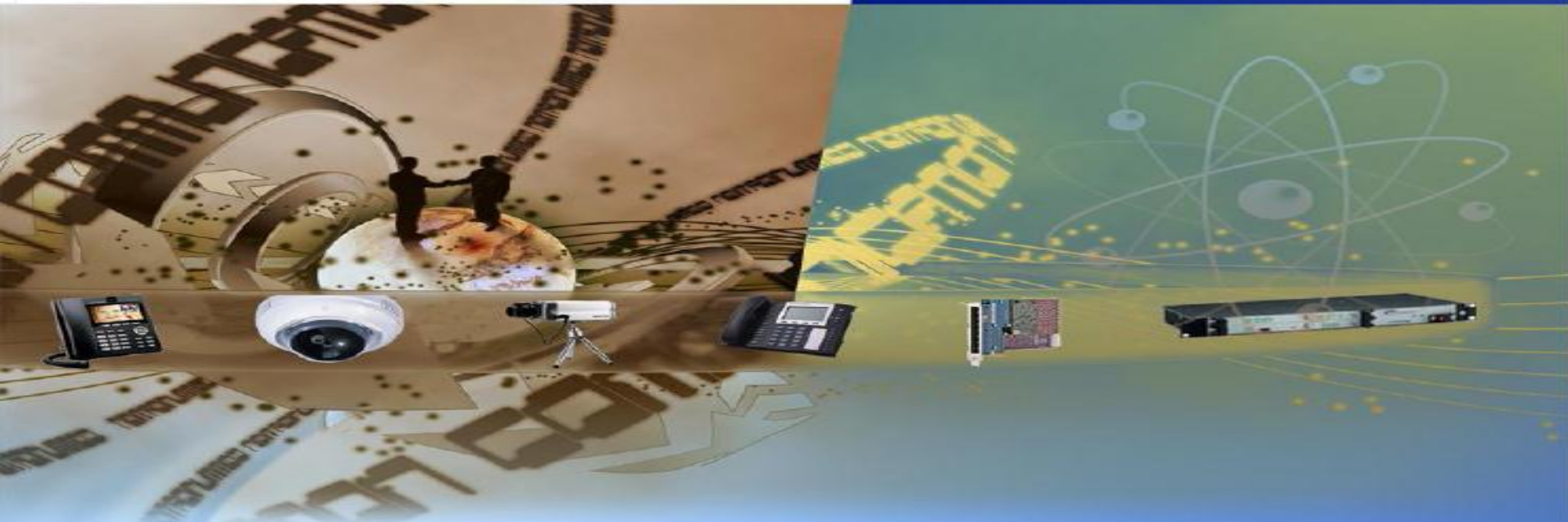


HUBRIS

Building customer trust



PROFILE

Customer Satisfaction

Products fit into Solutions

Long term strategies

People make the difference



Welcome to Hubris Enterprises !

Hubris Enterprises was established in 2009 with an aim to be a leading company is a privately held company involved in the sales and distribution of Voice, Video and Data IP products to fulfill the need of Corporate, Enterprises, and Industries etc with standard technology, better quality and best services product like Headsets, Dial pad, IP Phones in India market.

Hubris delivers refined business solution with new standard technology that helps industry to accelerate, to increase their efficiency and to get maximum revenue. The company has a business interest in Call Centers, IT, BPO, Communication.

Hubris will be valued for its ability to positively impact the delivery of quality goods. The company at gem has a strong sense of commitment by combination of experts in the field of IT and Telecommunication with an experience of over 10yrs

Channel Focus

On the distribution front Hubris added Headset Technology of Plantronics and later those of Dasscom and Vonio Headsets too.

With technology advancement Hubris too ventured into IP applications by choosing VOIP that was the emerging technology in early 2000, thus becoming the Authorized partner of brands like Quintum and Grand stream. Latest in the list of VoIP product distribution is the addition of Digium. All the brands represented by Hubris are adjudged the best in their categories and they have also won many awards.

HUBRIS strength in sales and distribution is linked to its focus in providing value addition to its partners by offering end-to-end solutions, backed by its strength of technology access and organizing various road shows, workshops, partner meets, telecom and technology shows for our channel partners throughout India

Products Offered

Dasscom & Freemate Headsets

The headset is your indispensable tool for sounding professional, boosting employee productivity and customer service to help you beat the competition. Dasscom products can significantly improve the way businesses communicate. Simply smarter communications is about integrating information across devices and applications.

ZYCOO TECHNOLOGIES

ZYCOO TECHNOLOGIES is the leading manufacturer of IP Based PBX with Add on softwares, Zycoo serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity.

ATCOM VOIP PHONES

ATCOM technology is a leading VoIP solution provider in the world. We have been investing a lot of resources in R&D for VoIP products and working hard with excellent partners worldwide to introduce innovative VoIP terminals to the market which pushes and leads the development of VoIP industry. We are one of the few companies in the world who can develop many kinds of products lines such as IP phone, IP PBX, telephony card and related software at the same time.

Mission Statement:

To attain leadership in select information technology segment, provide contemporary technology solutions & services and maximize returns through satisfied customers & ethical practices.

- ❖ IP Video Phone & Multimedia Phone Solutions
- ❖ Analog/Digital PCI Cards for Asterisk
- ❖ Analog & Digital Voice logger
- ❖ GSM/CDMA Gateways



Business Direction:

- ❖ Continued Focus on Value added Support Services
- ❖ International Consultancy/ Turnkey Projects
- ❖ Infrastructure Consultancy, Internet Infrastructure/ Consultancy
- ❖ Corporate IP Communication / Infrastructure Solution



The Difference:

Proven Track Record of Team involved Commitment to: -

- o Timely Completion
- o Quality
- o Cost
- o Professional Management Techniques
- o Assured success



How we Achieve:

- Customer Satisfaction is our driving force
- ATS (Any Time Service) to its customers
- Products fit into Solutions - Not Vice Versa
- Avoid multiple partners - Work with the best
- Focus on the Customer not the competition
- People make the difference - Reward and recognize
- Long term strategies, making it work for short term too!!!

Summary:

Hubris philosophy: "We are determined to grow, and we will always have our partners as an integral part of this growth, as Hubris believes in growing along with its partner and to this regard our mission is to create innovative IT solutions that make our business partners more profitable and maximize shareowner value".

Well qualified to offer Infrastructure, Telco and Enterprise solutions

- Reliable and High quality workmanship
- Local support, Large project implementation experience
- Long term relationships
- Helping clients to meet their business objectives

*** Please visit our website for more details**

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